

Pauliina Sutinen



Title: Senior Associate

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Languages: English, Finnish

Pauliina advises clients on all types of financing transactions especially in relation to bank lending, acquisition financing, bond issuances and structured finance as well as matters relating to general corporate, contract, and capital markets law. Pauliina has also expertise in payment services regulation and sustainable finance, and is active in Hannes Snellman's ESG Group.

REFERENCES

- Counsel to AMF in its Exit from Mercada, 2025
- Counsel to DevCo in its strategic capital raise resulting in EUR 616 million of total commitments for Medix Biochemica, 2024
- Counsel to Haveli Investments in the majority recapitalisation of M-Files Corporation, 2024
- Counsel to Special Mutual Fund Titanium Care Real Estate (AIF) in its EUR 203 million facility agreement, 2024
- Counsel to Danske Bank A/S and OP Corporate Bank plc as joint lead managers of HKFoods Plc's issuance of new EUR 90 million senior secured notes and as dealer managers and solicitation agents in connection with the related tender offer and consent solicitation regarding HKFoods Plc's earlier senior unsecured notes, 2024
- Counsel to Rapala VMC Corporation in connection with the issuance of EUR 30 million hybrid bond, 2023
- Counsel to Rapala VMC Corporation in connection with the establishment of EUR 106 million secured term and revolving credit facilities underwritten by OP Corporate Bank, Skandinaviska Enskilda Banken, and Nordea Bank, 2023
- Counsel to Konecranes in connection with the establishment of its new EUR 350 million sustainability-linked revolving credit facility, 2023
- Counsel to Nordea Bank and LähiTapiola in the financing of the acquisition and establishment of Better Burger Society by Intera and NoHo Partners, 2023
- Counsel to Terveystalo Plc in its issue and listing of EUR 100 million sustainability-linked notes, 2023
- Counsel to Sanoma Corporation in its issue and listing of EUR 150 million hybrid capital securities, 2023
- Counsel to Infranode in its acquisition of MPY Telecom Oyj, 2023
- Advised Eltel AB's on its EUR 25 million issue and listing of sustainability - linked hybrid capital securities, 2023

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- Counsel to Konecranes in the announced, but subsequently abandoned, merger of Cargotec and Konecranes, 2022
- Counsel to Remeo in its acquisition of Delete Ympäristöpalvelut Oy, 2022
- Counsel to the buying consortium (Ahlström Capital BV and Nidoco AB) in its investment in the Decor business area of Ahlstrom-Munksjö, 2022
- Counsel to the offeror consortium in the recommended tender offer for Basware Corporation, 2022
- Counsel to Intera Partners in the sale of Renta Group Oy, 2022
- Counsel to Nordea Bank Abp in Financing the Acquisition of Tecno Globe by Duell Bike-Center, a Portfolio Company of Sponsor Capital, and the Refinancing of Existing Financing of Duell Bike-Center, 2021
- Counsel to Staffbase in its acquisition of Valo Solutions, 2021
- Counsel to BNP Paribas in LocalTapiola Finance's EUR 592 million public securitisation of a portfolio of Finnish consumer auto hire purchase contracts, 2021
- Counsel to Virala Acquisition Company Plc in the merger with Purmo Group Ltd – First de-SPAC transaction announced in the Nordic countries, 2021
- Counsel to Nordea Bank Abp in connection with its issues under its GMTN and EMTN Programmes, 2021
- Counsel to Valmet in the merger of Valmet and Neles, 2021
- Counsel to Aktia Bank Plc in relation to issue of Additional Tier 1 unsecured fixed to fixed rate Finnish law notes of EUR 60 million, 2021
- Counsel to AMF Pensionsförsäkring AB in its acquisition of a 12.5% minority stake in Caruna from Keva, 2021
- Counsel to Viking Malt in financing of production plant investment in Lahti
- Counsel to Volati in its acquisition of Pisla Oy from Pisla Group Oy, 2020
- Counsel to NREP in financing the development of residential properties located in Niittykumpu and Leppävaara, Espoo, 2020
- Finnish counsel to Brite AB, 2020
- Counsel to Local Tapiola Finance Ltd in its issue of EUR 115,000,000 2-year Senior Unsecured Floating Rate Notes, 2020
- Counsel to Nordea Bank Abp in financing the acquisitions of Micro Aided Design Oy, Arktis AS and Nolliplan AB by Evolver Equity Fund I, 2020
- Finnish counsel to Qliro Group
- Counsel to Optomed Plc on its IPO and listing on Nasdaq Helsinki, 2019
- Counsel to various UK based investment firms and banks on applying for post-Brexit authorisation from the Finnish Financial Supervisory Authority
- Counsel to various alternative investment fund managers on Finnish and Swedish licencing applications and notification requirements, and assisted in their licence or notification processes with the Finnish and Swedish Financial Supervisory Authority
- Finnish counsel to Nordax Bank AB (publ)
- Counsel to UBS Europe SE in Finnish financial regulatory matters
- Finnish counsel to the initial purchasers and creditors in the refinancing of CABB Chemicals with EUR 490 million senior secured and EUR 150 million unsecured notes offering and super senior revolving credit facility, 2019
- Counsel to Nykredit Realkredit A/S in refinancing the acquisition of Aviabulevardi II office building in Vantaa by Niam from Skanska, 2019
- Finnish counsel to Marrone Bio Innovations, Inc. in its acquisition of Pro Farm Technologies Oy, 2019
- Counsel to Nykredit Realkredit A/S and Nykredit Bank A/S in financing the acquisition of a building in the center of Helsinki by Doric from Svenska Folkskolans Vänner R.F. foundation, 2019

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RANKINGS

- "She is responsive and a pleasant person to work with. ", IFLR1000, Financial and corporate, 2021

MEMBERSHIPS AND POSITIONS OF TRUST

- Member of the Finnish Bar Association

PUBLICATIONS

- Tilipankkien velvoite avata pääsy asiakkaidensa pankkitilidataan PSD2:n nojalla sekä sen ulkopuolella – Open banking kilpailuoikeuden näkökulmasta | Account banks' obligation to provide access to their clients' bank account data under the Payment Services Directive 2 and outside of its scope – Open banking from a competition law perspective (available only in Finnish), Defensor Legis 1/2020.

EDUCATION AND PROFESSIONAL BACKGROUND

- Senior Associate, Hannes Snellman, 2023-
- Legal Counsel (Secondment), Nordea Bank Abp, October – December 2022
- Associate, Hannes Snellman, 2019
- Master of Laws (International Business Law), University of Helsinki, 2019
- Master of Laws (European Business Law), Lund University, 2018
- Bachelor of Arts (Law), Tallinn University, 2016

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