

Heikki Majamaa



Title: Specialist Partner

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Languages: Finnish, English

Heikki advises clients on all types of financing transactions, including bank lending, real estate and project financing, securitisation, sustainable finance, and issues in the area of property law, with a particular focus on complex issues.

Heikki's finance expertise covers many sectors, with a special emphasis on natural resources and infrastructure. He has advised on numerous complex investments into industrial and other infrastructure facilities. He also has substantial experience of restructuring and security enforcement procedures.

REFERENCES

- Counsel to Matkahuolto in the acquisition of a parcel locker network from Smartmile, 2024
- Counsel to the Prime Minister's Office in the rights offering of Finnair Plc, 2023
- Counsel to Aareal Bank in arranging a senior secured financing for NREP's Noli Studios co-living premises in the Herttoniemi residential area of Helsinki, 2023
- Counsel to Niam in its acquisition of office skyscraper, 2023
- Counsel to LähiTapiola Yhteiskuntakiinteistöt in the acquisition of the Kirkkonummi Health and Social Services Centre, 2022
- Counsel to Exilion in the construction and financing of Isokangas and Palokangas wind farms, 2022
- Counsel to Gasgrid Finland Oy in chartering of an LNG floating storage and regasification unit, 2022
- Counsel to LähiTapiola Yhteiskuntakiinteistöt Suomi Ky, 2022
- Counsel to Areim in the acquisition of an office property, 2022
- Counsel to LAK Real Estate in financing of hotel construction at Helsinki Airport, 2021
- Counsel to Castellum in EUR 640 million acquisition of Kielo, 2021
- Counsel to the State of Finland in the EUR 400 million hybrid loan arrangement with Finnair Plc, 2021
- Counsel to Skandinaviska Enskilda Banken AB (publ) Helsinki Branch in the financing of forest asset secured green loan facilities, 2020
- Counsel to Nykredit Realkredit A/S in refinancing of housing company portfolio located in the Helsinki region owned by Catella, 2020
- Counsel to a client in a landmark precedence case regarding the status of a real estate mortgagee in bankruptcy, 2019

HANNES SNELLMAN

- Counsel to Nykredit Realkredit A/S and Nykredit Bank A/S in financing the acquisition of an office building in Helsinki by Areim from GE Healthcare Finland, 2019
- Counsel to DWS in its acquisition of a residential portfolio comprising 542 apartments from Lehto Group plc. 2019
- Counsel to a Finnish bank in a series of litigation against a company and the owner of the company, 2018
- Counsel to Deutsche Asset & Wealth Management in an acquisition of a prime logistics facility in Aviapolis, 2018
- Finnish counsel to Elementis plc in its proposed acquisition of Mondo Minerals B.V., 2018
- Counsel to Keskinäinen Eläkevakuutusyhtiö Ilmarinen as investor in connection with the issuance of the EUR 13,200,000 senior secured fixed rate notes by Sotkamo Silver Oy, 2018
- Counsel to LAK Real Estate Oy in its secured loan facilities agreement, 2018
- Counsel to OP Yrityspankki Oyj in the financing of forest asset secured loan facilities in Finland, 2017
- Counsel to Sampo plc in the financing of Terrafame Ltd, 2017
- Counsel to Lemminkäinen in the combination of Lemminkäinen and YIT, 2017
- Counsel to an international bank syndicate as a member of Creditors' Committee in an unique and complex cross border restructuring, 2016
- Counsel to Eurus Energy Holdings Corporation in its acquisition of two wind farms in Finland from Maas Capital Renewables and YARD ENERGY, 2016
- Counsel to Veolia in a JV with Neste Corporation and Borealis, 2016

MEMBERSHIPS AND POSITIONS OF TRUST

- Member of the Finnish Bar Association

PUBLICATIONS

- "Direct agreement eli seuraantosopimus rahoitustransaktioissa", article published in the Finnish Bar Association's Defensor Legis Journal N:o 3, 2022
- "Sähköiset osakehuoneistorekisterimerkinnot rahoitustransaktioissa", article published in the Finnish Bar Association's Defensor Legis Journal N:o 6, 2020, regarding electronic housing share register entries in financial transactions.
- "Sähköiset panttikirjat rahoitustransaktioissa", article published in the Finnish Bar Association's Defensor Legis Journal N:o 3, 2017, regarding use of electronic mortgage notes in financing transactions. The article was rewarded with Law Journal Defensor Legis' Authors' Award 2017.
- Co-author with Markus Bremer, "Osakepanttirealisaation toteuttaminen itsekontrahointina", article published in the Finnish Bar Association's Defensor Legis N:o 4, 2010, regarding share pledge enforcement option through private sale to the pledgee.

EDUCATION AND PROFESSIONAL BACKGROUND

- Specialist Partner, Hannes Snellman, 2021–
- Counsel, Hannes Snellman, 2017–2021
- Nordea Pankki Suomi Oyj (Secondment), 2014–2015
- Senior Associate, Hannes Snellman, 2011–2017
- Associate, Hannes Snellman, 2007–2010
- Trained on the Bench, District Court of Tuusula, 2006–2007

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- Master of Laws, University of Helsinki, 2006

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