

# Maria Landtman



**Title:** Partner

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**Languages:** English, Finnish, Swedish

**Assistant:** Victoria Reiter

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Maria heads the firm's Real Assets & Projects and Construction practices. She also has an active role in our Energy and Infrastructure practices.

Maria specialises in complex projects particularly within the energy, infrastructure and commodities sectors, advising a wide range of actors in relation to e.g. the construction and operation of power plants and industrial facilities, the procurement of large industrial equipment and machinery, as well as the supply of commodities. Maria has extensive experience of project financed transactions.

Maria joined Hannes Snellman in 2017 from another leading Finnish law firm. She holds an LL.M. from University College London and worked on projects in the energy and commodities sectors at Clyde & Co LLP in London from 2006 to 2010.

## REFERENCES

- Counsel to Exilion in the Negotiation of a Long-Term Power Purchase Agreement, 2025
- Counsel to SSAB in its transformation project to build a fossil-free mini-mill in Luleå, Sweden, 2024
- Counsel to Exilion in the construction of a 70 MWp solar PV project, 2024
- Finnish Counsel to Danske Bank and La Banque Postale in the Project Financing of a Finnish Onshore Wind Farm Portfolio, 2023
- Counsel to Schaeffler in Its Investment in the Green Impact Company H2 Green Steel, 2023
- Counsel to Metsähallitus in the Pyhäjoki-Raahe and Närpiö offshore wind power development projects, 2023
- Counsel to Exilion in the negotiation of a long-term power purchase agreement with Statkraft for wind power acquired by DNA, 2023
- Counsel to Myrsky Energia in the formation of a 1.8 GW wind power joint venture with CIP, 2023
- Counsel to ib vogt in solar PV project disposal to Helen, 2022
- Counsel to Metsähallitus in the offshore wind project joint venture with Vattenfall, 2022
- Counsel to Keliber in respect of the construction and supply contracts of its lithium project, 2022
- Counsel to the State of Finland and its Defence Forces in the procurement of a fighter aircraft system, 2022
- Counsel to Exilion in the negotiation of a long-term power purchase agreement with the food company Snellman Group, 2022
- Counsel to OX2 in negotiating balance of plant construction contract package for 145,2 MW Niinimäki wind farm, 2022

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- Counsel to Exilion Wind in the formation of a wind power joint venture with BayWa r.e. Nordic, 2022
- Counsel to Exilion in the construction and financing of Isokangas and Palokangas wind farms, 2022
- Counsel to Schaeffler in its investment in the green impact company H2 Green Steel, 2022
- Counsel to Veolia in its crude methanol processing plant project in connection with Metsä Fibre's Äänekoski bioproduct mill plant, 2022
- Counsel to Microsoft in Finland
- Counsel to OX2 in negotiating balance of plant construction contract package for 455 MW Lestijärvi wind farm, 2021
- Counsel to Metsähallitus in the Korsnäs offshore wind power development project
- Counsel to OX2 in negotiating balance of plant construction contract package for a wind farm portfolio with a capacity totalling 154 MW, 2021
- Counsel to Keliber in respect of its lithium project, 2021
- Counsel to Remeo in a materials recovery facility project, 2021
- Counsel to YIT in wind power development project, 2020
- Counsel to Exilion Tuuli in the acquisition of the wind power production and development business of St1, 2020
- Counsel to the City of Espoo in a large-scale PPP project regarding implementation of five schools and three daycare centres, 2020
- Counsel to DekaBank Deutsche Girozentrale in the project financing of 211MW Project Piiparinmäki, 2019
- Counsel to Pankaboard Oyj in the outsourcing of steam production to Adven Oy, 2019
- Counsel to Outotec in the combination of Outotec and Metso Minerals through a demerger, 2019
- Counsel to Green Horizon Renewables in the acquisition of over 70% stake in Winda Power, 2018

## RANKINGS

- Recommended by clients and peers, Who's Who Legal: Energy, 2024
- Recognised as a Rising Star Partner in Project Development, IFLR1000, 2024
- Leading Individual, Real estate and construction, Legal 500, 2024
- "Maria Landtman is the best partner you can work with. Understands the client's needs as expressed in layman's terms, analyses it, and provides a solution that is feasible from both legal and commercial perspectives.", Real estate and construction, Legal 500, 2024
- "Maria has demonstrated a valuable understanding of business logic and an ability to adjust approach if needed. She is highly skilled and pleasant to work with.", "Maria is an experienced, focused and committed adviser, and has a pragmatic way of seeing things. It is always a pleasure to work with her." Chambers Europe, 2024
- Recommended in the Energy - Oil & Gas, Who's Who Legal, 2023
- "Professional.", IFLR1000, 2023
- "Maria Landtman's ability to drive contract negotiations forward is very helpful. She provides carefully considered and pragmatic advice.", Energy & Natural Resources, Chambers Europe, 2023
- "Very good personnel skills – excellent at negotiations and communicating. Excellent command of the English language. Tenacious. She is a formidable attorney with deep experience of complex mega-construction contractual elements. She provides carefully considered and pragmatic legal advice which takes into consideration the commercial and financial context of the issue. She is a pleasure to work with. Good legal advice and intelligent approach with contractual mechanisms, excellent understanding of the market in our business sector. Professional and positive attitude.", IFLR1000, 2022

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- "Positive and professional.", IFLR1000, Financial and corporate, 2021
- "Maria Landtman is recommended for project and construction work", Real estate and construction, Legal 500, 2019

## MEMBERSHIPS AND POSITIONS OF TRUST

- Member of the Finnish Bar Association

## EDUCATION AND PROFESSIONAL BACKGROUND

- Partner, Hannes Snellman, 2020–
- Specialist Partner, Hannes Snellman, 2017–2020
- Castrén & Snellman, 2010–2017
- Clyde & Co LLP, London, 2006–2010
- Dittmar & Indrenius, 2004–2005
- LL.M., University College London, 2006
- Master of Science (Economics), Hanken School of Economics, 2003
- Master of Laws, University of Helsinki, 2003

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