

# Riikka Rannikko



**Title:** Managing Partner

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Riikka is the managing partner of Hannes Snellman. She regularly acts for both listed and non-listed companies on a wide range of private and public M&A transactions and advises clients on corporate, governance, securities market, and compliance matters. She is also active in Hannes Snellman's ESG Group.

Riikka has been a member of the Finnish Patent and Registration Office's Audit Board since 2019. In 2015, Riikka chaired a working group set by the Finnish Securities Market Association for the purpose of reviewing and revising the Finnish Corporate Governance Code.

## REFERENCES

- Counsel to Faron Pharmaceuticals Ltd in its public share offering of EUR 30.7 million, 2024
- Counsel to the Prime Minister's Office in the rights offering of Finnair Plc, 2023
- Counsel to Sanoma Corporation in its issue and listing of EUR 150 million hybrid capital securities, 2023
- Counsel to Paulig in the divestment of Gold&Green to Valio, 2022
- Counsel to Enersense International Oyj in acquisition of onshore windfarm developer Megatuuli Oy, 2021
- Counsel to Enersense International Oyj in its equity investment in and primary partnership arrangement with P2X Solutions Oy, 2021
- Counsel to Altia Plc (Anora Group Plc) in the required pre-closing divestment of certain brands of Altia and Arcus to Galatea AB, 2021
- Counsel to the State of Finland in the EUR 400 million hybrid loan arrangement with Finnair Plc, 2021
- Counsel to Sanoma in its divestment of Oikotie to Schibsted, 2020
- Counsel to Sanoma Group in its acquisition of Alma Media's regional news media business (shares in Alma Media Kustannus Oy and Alma Manu Oy), 2020
- Counsel to Fazer Group in its Divestment of Fazer Food Services, 2019
- Counsel to BVB Substrates B.V. and its owners in forming the joint venture Kekkilä-BVB Oy by combining BVB Substrates B.V. and Kekkilä Oy, 2019
- Counsel to Aspo Plc in the acquisition of AtoB@C Shipping AB, 2018
- Counsel to Orion Corporation in the divestment of Orion Diagnostica, 2018
- Counsel to OP Financial Group in its sale of Seesam Insurance AS, including its Latvian and Lithuanian branches, to Vienna Insurance Group, 2018

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- Counsel to ISS Palvelut Oy in the sale of ISS Proko Oy and its subsidiary ISS Suunnittelupalvelut Oy to WSP Finland Oy, 2018
- Counsel to Norvestia Oyj in the public exchange offer for the shares and other securities in Norvestia by CapMan Plc, 2016
- Counsel to Viking Malt Oy in its acquisition of the Danish Malting Group comprising three malt breweries in Denmark and Poland from The Carlsberg Group, 2016
- Counsel to Atine Group Oy in the sale of Turvatiimi to Sector Alarm, 2016
- Counsel to Tabulon Oy in its acquisition of shares in Responda 113 Oy from Turvatiimi Oyj, 2015
- Counsel to Atine Group Oy in its public tender offer concerning all shares in Turvatiimi Oyj, 2015

## RANKINGS

- Recognised among "Eminent Practitioners", Corporate/M&A, Chamber Global, 2025
- Recommended by clients and peers, Who's Who Legal: M&A and Governance, 2024
- Recognised as Highly Regarded and ranked among Women Leaders in Capital Markets: Equity, IFLR1000, 2024
- "Having worked with Riikka Rannikko of Hannes Snellman for a few years now, I am impressed. She is always available and delivers, and has the ability to discuss and contribute to a wide range of topics also outside of standard corporate and M&A stuff. From a General Counsel perspective, absolutely fantastic work all the time.", Commercial, corporate and M&A, Legal 500, 2024
- "Riikka Rannikko is extremely experienced and knows the M&A side of things extremely well." Chambers Europe, 2024
- "She also knows most of the other things that in-house lawyers need help with." Chambers Global, 2024
- Ranked as exclusive winner of the 2024 Client Choice M&A category in Finland. Clients have described Riikka as follows: 'Riikka Rannikko provides a pragmatic approach and always is available and responsive.', 'Riikka is always persistent and committed in pursuing her client's interests.', 'Riikka has in-depth knowledge of M&A and is very professional.', 'Riikka Rannikko provided us with great and constructive advice and was very focused on securing the best outcome for us.'
- "Ability to provide strategic advice based on her legal expertise and vast experience. In addition to the big picture, she is amazingly well aware of every detail of the matter. She is highly competent, accountable and highly solution-orientated. Despite having the demanding position of managing partner, Riikka is able to spend just the right amount of time on our business. She can be depended on to give you a straight answer in a timely manner. Riikka knows our business from years ago and takes the effort to keep current with our affairs. Very solid and structured approach to solving issues. Riikka Rannikko is a well-known corporate law and M&A expert in Finland. She is very knowledgeable, responsive, precise and pleasant to work with. She can handle contentious situations in a structured, calm and controlled manner.", IFLR1000, 2023
- "Riikka Rannikko's ability to handle matters relating to various practice areas is excellent. This really makes a difference. Riikka Rannikko is excellent. Knowledgeable, easy to work with, hands on. Could not expect more from her.", Commercial, corporate and M&A, Legal 500, 2023
- Ranked as exclusive winner of the 2022 Client Choice M&A category in Finland
- "Riikka Rannikko is able to find solutions while structuring M&A deals", "Riikka is an M&A star!", "Riikka is fantastically responsive and consistently helpful", "any time I need Riikka, she is always available to help quickly and with highest level of professionalism", M&A, Client Choice, 2022
- "Very good, thorough and able to bring up legal risks and challenges in a very constructive manner. She is accountable, pragmatic and solution-oriented.", IFLR1000, 2022

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- "Riikka Rannikko is a highly appreciated practitioner who is very reliable and solution-oriented.", Commercial, corporate and M&A, Legal 500, 2022
- "Riikka Rannikko stands out clearly. She has exceptionally wide knowledge of different practice areas and can give advice on a general level without gathering eg 5 partners to the same meeting. Her availability and engagement is on very high level and she can be approached usually within a couple of hours. Her approach is pragmatic so any next steps to be identified is very easy.", Commercial, corporate and M&A, Legal 500, 2022
- 'Clients describe her as "pragmatic, very knowledgeable and pleasant to work with."', Corporate/M&A, Chambers Global 2022
- Ranked as 2021 exclusive winner of Client Choice's M&A category in Finland
- "Riikka is a solution oriented, pragmatic, and no-nonsense collaborator who listens carefully and quickly understands the commercial context of any issue to be solved.", M&A, Client Choice, 2021
- "Riikka never lets a client down and you can trust that she gets things done in time and as agreed. She gets deserved respect from both principals and counterparties as her advice is fair and balanced in the most complex of situations.", M&A, Client Choice, 2021
- "Riikka, approaches new cases diligently first wanting to get the facts right by asking insightful questions. She does not limit her fact finding to the obvious, easy questions but covers also aspects related to right timing, involved persons, strategic goals, possible controversial drivers etc.", M&A, Client Choice, 2021
- "Riikka does not only have a bright mind and a well-rounded character, but she is a true team player who not only praises her team members but makes miracles happen with the help of her team.", M&A, Client Choice, 2021
- Clients hail Riikka Rannikko as being "very structured and in control, with a pleasant way of presenting controversial matters where emotions are involved.", Corporate/M&A, Chambers Global and Chambers Europe, 2021
- 'Sources hail her as a "great project leader," adding: "She is responsive, very responsible and gets the things done, while keeping a strategic partner role in the mandate."', Corporate/M&A, Chambers Global and Chambers Europe 2020
- "Excellent legal knowledge, high negotiation skills. Well structured and always on top of things. Well trusted.", IFLR1000, 2020
- Ranked as 2019 exclusive winner of Client Choice's M&A category in Finland
- "She combines experience, hard work, and a no-nonsense attitude in a way which truly creates added value", M&A, Client Choice, 2019
- "Riikka can bring the focus back to the issue at hand when negotiations around her are getting lost in emotions or irrelevant issues", M&A, Client Choice, 2019
- "She drives projects with a clear focus and has the client's best interests in mind", M&A, Client Choice, 2019
- "Riikka Rannikko represents a balanced combination of excellent legal expertise, strong commercial abilities, and compelling social skills", M&A Client Choice, 2019
- According to Clients, Riikka has 'excellent expertise and a very proactive approach.' One client states she is constructive and has the "ability to listen and act independently within the agreed limits." Corporate/M&A, Chambers Global 2019
- "Riikka Rannikko has 'strong knowledge' in corporate governance", Commercial, corporate and M&A, Legal 500, 2018
- "Riikka Rannikko...is noted as 'a true expert in the field of disclosure requirements.' Clients appreciate her dedication: 'She is very pragmatic, she works extremely hard and provides excellent advice.'", Corporate and M&A, Chambers Global 2018 and Chambers Europe 2018
- "Clients profess that Riikka Rannikko is 'extremely talented, very responsive and always down to earth with her advice.'", Corporate and M&A, Chambers Global 2017 and Chambers Europe 2017
- Ranked among the Highly regarded lawyers in Capital Markets, IFLR1000, 2017-2021

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- Ranked in Corporate/M&A, Chambers Global 2015-2022
- Ranked in Capital Markets, Chambers Europe 2015 and in Corporate/M&A Chambers Europe 2015, 2016, 2017 and 2018
- Ranked among the best lawyers in the 2012, 2013, 2014, 2015, 2016 and 2017 editions (Helsinki: Capital Markets, Corporate Governance & Compliance Practice, Corporate, Mergers and Acquisitions Law) of Best Lawyers®
- 'Riikka Rannikko moves up the rankings thanks to glowing praise from sources and a strong caseload. Clients particularly appreciate her strong negotiation skills.', Corporate/M&A, Chambers Global 2013 and Chambers Europe 2013
- Key individual in Capital Markets, Chambers Europe 2013
- "...‘good advice as well as the ability to manage a team while keeping to deadlines’.", Corporate and M&A, Legal 500, 2013
- '..."She's really precise, gets straight to the point, and always looks after the interests of her client." Another says: "If she has read the documents you don't need to scrutinise them yourself."', Capital Markets, Chambers Europe 2012
- Ranked in Capital Markets and Corporate/M&A, Chambers Europe 2011
- Up-and-coming lawyer in Corporate/M&A, Chambers Global and Chambers Europe 2010
- According to the Chambers Global and Chambers Europe 2008 Editions "Riikka Rannikko is recognised as a “talented” young lawyer by both peers and clients. She is rated for her “thorough and uncomplicated approach.”"

## MEMBERSHIPS AND POSITIONS OF TRUST

- Member of the Audit Board, 2019-
- Member of the Finnish Bar Association
- Chairman of the working group revising the Finnish Corporate Governance Code, 2015

## EDUCATION AND PROFESSIONAL BACKGROUND

- Managing Partner, Hannes Snellman, 2019-
- Partner, Hannes Snellman, 2006-2019
- Senior Associate, Hannes Snellman, 2002-2006
- Visiting lawyer, Allen & Overy, London, 1999-2000
- Associate, Hannes Snellman, 1998-2002
- LL.M., University of Cambridge, 2002
- Master of Laws, University of Turku, 1998

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